

Message Text

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XMB

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EUR/EE:S FROMOWITZ
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FM SECSTATE WASHDC
TO AMEMBASSY BELGRADE IMMEDIATE
AMCONSUL ZAGREB IMMEDIATE

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E.O. 11652: N/A

TAGS: EGEN/YO

SUBJECT: EXIMBANK VISITORS SHROBE AND WISNIEWSKI

1. ROY SHROBE, LOAN OFFICER AND JOHN WISNIEWSKI, ENGINEER WILL BE VISITING YUGOSLAVIA FOR INDIVIDUAL MEETINGS WITH FENI, BUCIM, RTB BOR, DOW-INA AND POLITEX. LAST TWO ADDITIONS ARISE FROM RECENT ACCELERATION OF U.S. BANK AND SUPPLIER INTEREST IN SALES TO DOW-INA PROJECT AND RECENT RESCHEDULING QUESTIONS WITH POLITEX.

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2. MR. WISNIEWSKI WILL BE ARRIVING IN ZAGREB ON WED., APRIL 5 AT 13:50 ON BEA FLIGHT 820 FOR THE PURPOSE OF MEETING WITH DOW-INA TO DISCUSS ENGINEERING ASPECTS OF THE PROJECT. WE WOULD APPRECIATE EMBASSY AND CONSULATE ARRANGING A HOTEL RESERVATION FOR THE EVENING OF APRIL 5 AND A MEETING FOR THURSDAY, APRIL 6. A DISCUSSION WITH MR. RAJKOVIC MIGHT BE USEFUL. MR. WISNIEWSKI WOULD BE LEAVING ON APRIL 6 AT 16:05 FOR ATHENS AND WOULD BE RETURNING TO YUGOSLAVIA ON SUNDAY, APRIL 9 WITH MR. SHROBE.

3. ON SUNDAY, APRIL 9, WISNIEWSKI AND SHROBE WOULD BE ARRIVING AT 12:10 AND WOULD BE IN TRANSIT IN BELGRADE UNTIL 21:20 FOR A DEPARTURE TO SKOPJE. EXIMBANK IS CONTACTING

STOPANSKA BANK, BUCIM, FENI AND POLITEX DIRECTLY TO MAKE APPOINTMENTS FOR MONDAY, APRIL 10 AND TUESDAY, APRIL 11. WE WOULD APPRECIATE EMBASSY ASSISTANCE WITH HOTEL RESERVATIONS FOR THE EVENINGS OF APRIL 9-11 IN SKOPJE.

4. ON WEDNESDAY, APRIL 12, MR. WISNIEWSKI AND MR. SHROBE WOULD BE LEAVING SKOPJE AT 7:15 AND WOULD BE ARRIVING IN BELGRADE AT 8:00. WE WOULD APPRECIATE EMBASSY CONTACTING BOR TO ARRANGE FOR TRANSPORTATION AND A MEETING AT BOR DURING WEDNESDAY, APRIL 12 AND THURSDAY, APRIL 13. EMBASSY PLEASE ALSO ARRANGE APPROPRIATE HOTEL RESERVATIONS.

5. MR. WISNIEWSKI AND MR. SHROBE PLAN TO LEAVE BELGRADE ON FRIDAY, APRIL 14 AT 8:45 FOR LONDON.

6. EXIM APPRECIATES EMBASSY ASSISTANCE WITH HOTEL RESERVATIONS AND MEETINGS WITH BOR AND DOW-INA. THE PURPOSE OF THE VISIT IS TO MEET WITH EXISTING BORROWERS AND TO HAVE A PRELIMINARY ENGINEERING REVIEW OF THE DOW-INA PROJECT.
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7. EXIM LEAVES TO EMBASSY DISCRETION HOW BEST TO ALERT FINANCE SECRETARIAT TO PLANNED VISIT, AS THIS HAS BEEN NORMAL PRACTICE IN THE PAST. VANCE

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